

## Team Training Survey

Is your team functioning powerfully, or dragging down productivity?

Is Team Training right for you?

These questions will help you determine if difficulties with teamwork are impeding your company's success and creating a toxic work environment. There are no right answers, and no magic score. This is just a chance to think clearly about whether or not you and your team are ready for change.

|   | Yes   | No    |
|---|-------|-------|
| 1. Have you wondered why team members never seem to hear you or understand what you are trying to say?                      | _____ | _____ |
| 2. Are there people on your team who have no idea what the driving vision is for your business?                             | _____ | _____ |
| 3. Do you wish your level of productivity could increase without having to add more staff?                                  | _____ | _____ |
| 4. Do you ever feel like you are working with the enemy?  | _____ | _____ |
| 5. Do you find yourself expending a lot of effort and not knowing whether "it's really working" or not?                     | _____ | _____ |
| 6. Do you wish you could be more self-expressed at work?  | _____ | _____ |
| 7. Do you wish your managers or team had a structure that would have them produce results willingly and consistently?       | _____ | _____ |
| 8. Do you want to create a team where everyone is playing the same game to make the business work?                          | _____ | _____ |
| 9. Do you want to learn how to have your business be known for excellent service so that clients keep coming back for more? | _____ | _____ |
| 10. Have you ever wondered how to schedule and systemize so that even the little things don't get dropped?                  | _____ | _____ |
| 11. Are you tired of feeling like you are tied to your business at the cost of your family, your happiness and your dreams? | _____ | _____ |
| 12. Do you ever wonder what it takes to truly be a leader in your business or for your team?                                | _____ | _____ |